

# EMT

## Tailor-made Solutions

EMT is perhaps best known within the fertilizer sector as a supplier of equipment to fertilizer sector customers within Europe, not surprising given that the company was formerly known as European Machine Trading.

However, EMT has a truly global list of reference for its blending, bagging and transport equipment. Africa, for example, has become an increasingly important market for the company of late. Togo, Ghana, Mali, Ivory Coast, South Africa, Egypt, Algeria, Tanzania, Nigeria and Morocco are among the African nations where EMT has installed blending and bagging machines. Outside of Africa, EMT has references for its equipment in more than 45 countries. According to EMT Sales Director, Gustaaf Zeeman, the large number of references generated by EMT shows that the EMT team is highly qualified to advise and implement customers' wishes for tailor-made machinery.

EMT produces these machine installations at their in-house manufacturing facility. To meet the differing requirements of their worldwide customers, EMT produces six different types of blending machines, including batch and weight controlled variants, in capacities ranging from 20 tph to 240 tph.

To complement these blending lines, EMT supplies fixed and portable bagging systems designed to fill 25-50 kg bags; a range of different designs and capacities are available from the company. Similarly, fixed and containerized portable variants are available of

the popular high speed "big bag" line systems from EMT; differences in filling throughput can be catered for via selection of the single or double spout option.

The latest addition to the EMT product range is a fertilizer coating line which enables small quantities of liquid additives to be incorporated into a blend during a continuous weight controlled flow bulk blending process. This machine is portable, making it easy to

of the customer and have been combined on many occasions into complete blending and bagging facilities. Based on the experience of EMT, blending and "big bag" lines with matched capacities of 120 tph are common in today's market for bulk blending systems. The lines are computer controlled and can be remotely accessed when connected to the internet.

EMT has employs a 3D CAD design team; these personnel provide production drawings

but are also crucial in a customer advisory role during the project planning phase and through the provision of set-up drawings.

According to EMT, flexibility in concept design and machine construction has enabled the company to expand in recent years; looking ahead, this growth will be reinforced in the future by positive agri-market fundamentals.

Sales have also been enhanced through the adoption of the principle of 'bringing the machine to the product' instead of 'bringing the product to the machine', as shown by the company's involvement in the portable

blending and bagging lines sectors. The triple container bagging line for "big/jumbo" bags can be relocated with ease and placed inside or outside a factory or adjacent to a ship when docked. Similar bagging unit are available for small bags.

The EMT team is highly qualified to advise and implement customer's wishes for these machine deliveries; the number of references proves this. □



A 120 tph Weighcont Blender from EMT installed in a new warehouse in Lome, Togo. The system includes an elevator and a 40 tph capacity bagging line for 50 kg bags.

transport between production sites in a container or aboard a truck.

The machines that EMT produces are constructed of stainless steel and designed to handle an aggressive fertilizer environment. In terms of sales, EMT reports that the Weighcont blender, the company's continuous weight controlled flow bulk blender, and the "big bag" filling lines are particularly popular with clients. These machines usually fulfil the requirements

### Big Bag High Speed Twin



Manufacturer of Blending, Bagging and Transport equipment

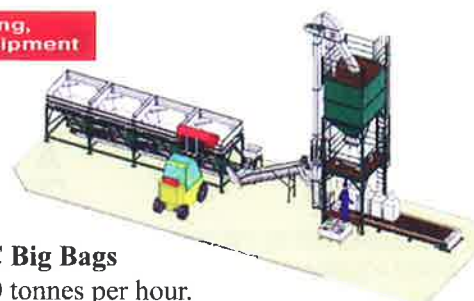
### Blending systems

With a capacity of 20 to 200 tonnes per hour.

### Bagging systems, FIBC Big Bags

with a capacity of 20 to 200 tonnes per hour.

### Small Bag bagging lines and transport systems.



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